

# SAVING TIME AND MONEY WITH IMPROVED MAINTENANCE OF CRITICAL MEDICAL EQUIPMENT



## INDUSTRY

Healthcare

## ACCRUENT SOLUTIONS

Maintenance Connection - CMMS

*“Before Maintenance Connection, we were having problems [maintaining] our vehicles... Now the maintenance technicians can make sure that all of the fleet is being serviced and that everything’s in working order. We’re able to keep up to date with all the required maintenance, whether it be weekly, quarterly or annually.”*

– Andre Ferraro, Facility and Asset Management Clerk

Watch LifeSouth share their journey to success on [accruent.com](https://accruent.com)

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**\$91M**  
ANNUAL REVENUE

**100+**  
HOSPITALS SERVED

**300+**  
CITIES SERVED

**270,000**  
ANNUAL BLOOD DONATIONS

## THE COMPANY

LifeSouth Community Blood Centers (LifeSouth) is a non-profit community blood bank serving more than 100 hospitals in Alabama, Florida, and Georgia. Headquartered in Gainesville, Florida, the organization is committed to meeting the blood supply needs of hospitals and patients by providing the highest quality blood components and services.

## THE CHALLENGE

LifeSouth has hundreds of assets scattered throughout 20 different branches in three states. The non-profit maintains roughly 100 fleet vehicles, HVAC and plumbing systems, and equipment for processing blood donations such as centrifuges, incubator agitators, and plasma refrigerators. In the past, these assets were tracked with pencil and paper, which made it difficult for maintenance staff across locations to keep up with all the work needed.

- Difficulty tracking hundreds of assets using a paper-based maintenance system
- Risk of serious breakdowns of mission-critical equipment
- Challenges maintaining a safe and sterile environment for transport of critical materials

## THE SOLUTION

LifeSouth implemented Maintenance Connection throughout the organization to track repairs and manage ongoing and preventative maintenance, all in accordance with industry standards and FDA equipment regulations. The CMMS helps ensure LifeSouth's critical assets are kept in top shape and readily available at a moment's notice so team members can address maintenance issues before breakdowns occur.

- Move from paper-based to digital recordkeeping
- Up-to-date tracking for regulatory compliance
- Preventative maintenance for vehicle fleet and critical equipment in three states

***“Maintenance Connection has really cut the costs when it comes to vehicle repairs. It has definitely cut our costs and saved us a lot of money in the end.”***

## THE RESULTS

Maintenance Connection has helped LifeSouth save significant time and money by ensuring maintenance is preventive and well managed. Vehicle repair and other asset maintenance costs have dropped as a result of increased visibility into exactly which items need maintenance and when. In addition, Maintenance Connection enables the organization to better maintain compliance with FDA and other equipment regulations.

***“Preventative maintenance is huge. All of our equipment is regulated by the FDA, so you don't want to make any mistakes. We're taking everything that we would store in a binder and store all the information in Maintenance Connection, so it's a way of going green, too.”***



- Increased preventive maintenance leading to cost savings
- A more mobile and productive maintenance team
- Improved ability to meet compliance regulations
- Required maintenance needs met more consistently