



# SAVING MONEY AND MAXIMIZE EFFICIENCY WITH COMPREHENSIVE INVENTORY MANAGEMENT

## Industry

Manufacturing

## Accruent Solutions

Maintenance Connection - CMMS

*"We generally ship out product within 48 hours, so we have to keep our machines running at all times. Downtime is a big thing for us. We need to make sure that the machines are up and running, ready to go. We need to keep high standards, and that's what we're doing at Husky Rack and Wire, keeping high standards with our product."*

– Eric Stegall

**100+**  
EMPLOYEES

**50+**  
YEARS IN BUSINESS

**\$21M**  
IN REVENUE

**FAMILY-**  
OWNED BUSINESS

## THE COMPANY

Husky Rack and Wire is one of the largest manufacturers of material handling products in the US. They have been in business over 50 years. Since 1964, the company has grown and prospered due to a strong commitment to product development, quality control and, most importantly, the ability to meet the needs of customers. Husky Rack & Wire services the material handling industry nationwide through an extensive network of distributors. They have manufacturing facilities in Denver, NC and Sterling, MA.

## THE CHALLENGE

Before selecting and implementing Maintenance Connection as their CMMS platform, Husky Rack and Wire used a very manual, email-based process. As a result, there were many areas of improvement in the organization. Specifically, they wanted to address:

- The need for 24/7 machine uptime
- High standards and output for products
- Manual entry of data and work orders

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## THE SOLUTION

Husky Rack and Wire utilized many Maintenance Connection solutions initially, including:

- Maintenance Connection’s preventive maintenance features
- Maintenance Connection’s enterprise asset management module
- Maintenance Connection’s mobile solution MC Express

They were so impressed with the results they received from their implementation, that they subsequently decided to implement Maintenance Connection’s robust inventory module, which includes barcoding of parts and inventory management. The goal: to have cross-departmental visibility into their parts and inventory warehouse to help them save money, stock correct parts, and better understand their inventory needs.



## THE RESULTS

One of the great capabilities Husky has gained from using the Maintenance Connection CMMS is the ability to automate work orders. Now with electronic work orders, technicians can conduct work immediately and supervisors are notified of any updates or changes to equipment status in real time. As a result of this automation, performance has increased. Equipment downtime has been reduced and product output has increased.

Husky Rack and Wire has also benefited from the robust PM's module, the excellent reporting capabilities and the real-time functionality gained for their maintenance department.

"We needed somebody that could come in and implement something very well for us. The MC implementation consultant came in and did that. Everything was scattered all over the place. Everything went great, we never had any problem," said Stegall.

Husky Rack and Wire streamlined their operations, increased productivity and created visibility into their daily operations. Now, they have become one of the largest manufacturers of material handling products in the US.

## CONTACT FOR A DEMO



### Accruent, LLC

[sales@accruent.com](mailto:sales@accruent.com) | 512-861-0726 | [www.accruent.com](http://www.accruent.com)

