

TIME	LOCATION	TIME	LOCATION
	<b>Sunday January 13</b>		<b>Monday January 14</b>
	<b>Welcome</b>		<b>Strategy &amp; Product Day</b>
8:30 AM		8:30 AM	Coffee
9:00 AM		9:00 AM	Welcome & Opening
9:15 AM		9:15 AM	Accruent Vision Business Overview
9:30 AM		9:30 AM	Channel Accomplishments
9:45 AM		9:45 AM	Product Roadmap & Strategic direction
10:00 AM		10:00 AM	
10:15 AM		10:15 AM	Coffee
10:30 AM		10:30 AM	Customer Keynote & Q&A
10:45 AM		10:45 AM	
11:00 AM		11:00 AM	
11:15 AM		11:15 AM	Global Market, Industry Analysis, Growth Trends
11:30 AM		11:30 AM	
11:45 AM		11:45 AM	Speaker External
12:00 PM		12:00 PM	Speaker
12:15 PM		12:15 PM	Buffer
12:30 PM		12:30 PM	Lunch
12:45 PM		12:45 PM	
1:00 PM		1:00 PM	
1:15 PM		1:15 PM	Lunch
1:30 PM		1:30 PM	
1:45 PM		1:45 PM	
2:00 PM		2:00 PM	Business Opportunities Meridian
2:15 PM		2:15 PM	Business Opportunities Kykloud
2:30 PM		2:30 PM	Business Opportunities Verisae
2:45 PM		2:45 PM	Coffee
3:00 PM		3:00 PM	
3:15 AM		3:15 AM	Business Opportunities Maintenance Connection
3:30 AM		3:30 AM	
3:45 AM	3:45 AM	Business Opportunities EMS	
4:00 AM	4:00 AM	Accruent Fabric	
4:15 AM	4:15 AM		
4:30 AM	4:30 AM	Leisure Time	
4:45 AM	4:45 AM		
5:00 PM	5:00 PM		
5:15 PM	5:15 PM		
5:30 PM	5:30 PM	Leisure Time	
5:45 PM	5:45 PM		
6:00 PM	6:00 PM	Partner Award Dinner	
6:15 PM	6:15 PM		
6:30 PM	6:30 PM	Welcome Reception	
6:45 PM	6:45 PM		
7:00 PM	7:00 PM		
10:30 AM	10:30 AM		

TIME	LOCATION	TIME	LOCATION		
	<b>Tuesday January 15</b>		<b>Tuesday January 15</b>		
	<b>Marketing &amp; Training &amp; Networking Day</b>		<b>Marketing &amp; Training &amp; Networking Day</b>		
8:30 AM		8:30 AM	Coffee		
9:00 AM	Partner success story - Hagerman	Meridian 2019 Update Training Saml/pDFtron/Portal Integration/PowerWeb/Multilanguage support/other	Meridian 2019 Update Training Saml/pDFtron/Portal Integration/PowerWeb/Multilanguage support/other		
9:15 AM	Accelerating Partner Business Growth 'Lead Gen in a Box'				
9:30 AM					
9:45 AM					
10:00 AM	Partner success story - MuM				
10:15 AM	Partner success story - Onset				
10:30 AM		10:30 AM	Coffee		
10:45 AM	Upselling and Cross-Selling Opportunities for Partners Joint Business & Account Planning	10:45 AM	Meridian 2019 Update Training Saml/pDFtron/Portal Integration/PowerWeb/Multilanguage support/other		
11:00 AM					
11:15 AM		11:15 AM	Customer Keynote & Q&A		
11:30 AM					
11:45 AM		11:45 AM	Customer Keynote & Q&A		
12:00 PM					
12:15 PM	Buffer	12:15 PM	Buffer		
12:30 PM	Lunch	12:30 PM	Lunch		
12:45 PM					
1:00 PM					
1:15 PM	Lunch	1:15 PM	Lunch		
1:30 PM					
1:45 PM					
2:00 PM	Session Meridian 2019: Meridian Server/ Meridian Business / Meridian Project/ Meridian Mobile, Pricing & Demo	2:00 PM	Meridian 2019 Update Training Saml/pDFtron/Portal Integration/PowerWeb/Multilanguage support/other	Session: Maintenance Connection	Session: Verisae
2:15 PM					
2:30 PM					
2:45 PM					
3:00 PM		3:00 PM			
3:15 PM		3:15 PM	Coffee		
3:30 PM	Session Meridian 2019: Meridian Server/ Meridian Business / Meridian Project/ Meridian Mobile, Pricing & Demo	3:30 PM	Meridian 2019 Update Training Saml/pDFtron/Portal Integration/PowerWeb/Multilanguage support/other	Session: Maintenance Connection	Session: Verisae
3:45 PM					
4:00 PM		4:00 PM			
4:15 AM		4:15 AM			
4:30 AM		4:30 AM	Microsoft Keynote		
4:45 AM		4:45 AM	Leisure Time		
5:00 PM		5:00 PM	Leisure Time		
5:15 PM		5:15 PM	Leisure Time		
5:30 PM		5:30 PM	Leisure Time		
5:45 PM		5:45 PM	Leisure Time		
6:00 PM		6:00 PM	Leisure Time		
6:15 PM		6:15 PM	Synergy Dinner		
6:30 PM		6:30 PM	Synergy Dinner		
6:45 PM		6:45 PM	Synergy Dinner		
7:00 PM		7:00 PM	Synergy Dinner		
10:30 PM		10:30 PM	Synergy Dinner		

TIME	LOCATION	TIME	LOCATION
	<b>Wednesday January 16</b>		<b>Wednesday January 16</b>
	<b>Tactical Day</b>		<b>Tactical Day</b>
8:30 AM		8:30 AM	Coffee
9:00 AM	Ensuring User Success: Best practices and resources for Services, Support, and Customer Success	9:00 AM	Functional Training Cloud 1. Homework: Meridian Cloud Essentials Training in Academy Learning Center 2. Meridian Cloud - What does it do, what does it not do 3. Portal - What does it do, how does it work, user journeys
9:15 AM			
9:30 AM			
9:45 AM			
10:00 AM		10:00 AM	Customer Keynote & Q&A
10:15 AM		10:15 AM	Customer Keynote & Q&A
10:30 AM		10:30 AM	Coffee
10:45 AM		10:45 AM	Coffee
11:00 AM	Partnering in 2019: Scale along with new channel opportunities Growth & Profitability	11:00 AM	Technical Training Cloud 4. Cloud configuration for Portal and Meridian Cloud
11:15 AM			
11:30 AM			
11:45 AM		11:45 AM	Closing Keynote
12:00 PM		12:00 PM	Closing Keynote
12:15 PM		12:15 PM	Lunch
12:30 PM			
12:45 PM			
1:00 PM		1:00 PM	Partner Outing
1:15 PM			
1:30 PM			
1:45 PM			
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2:45 PM			
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3:45 PM			
4:00 PM			
4:15 AM			
4:30 AM			
4:45 AM			
5:00 PM			